

Office of the Superintendent of Schools
MONTGOMERY COUNTY PUBLIC SCHOOLS
Rockville, Maryland

August 25, 2020

MEMORANDUM

To: Members of the Board of Education
From: Jack R. Smith, Superintendent of Schools
Subject: Procurement Contracts of \$25,000 or More

WHEREAS, Funds have been budgeted for the purchase of equipment, supplies, and contractual services; and

Resolved, That having been duly advertised, the following contracts be awarded to the low bidders meeting specifications as follows:

- | | | |
|-------------|---|-----------|
| 17-220 | Storm Water Management Facility Maintenance—Extension
Responsible Office: Division of Maintenance | |
| | <u>Awardee</u>
AAA Storm Water Management Facilities Repair Group, Inc.,
Gaithersburg, Maryland | \$600,000 |
| 39-0358-000 | Installation of Playground Equipment—Extension
Responsible Office: Division of Construction/Planned
Life-cycle Asset Replacement (PLAR) | |
| | <u>Awardee</u>
Playground Specialists, Inc., Thurmont, Maryland | \$950,000 |
| 4400006706 | New Tires, Tubes and Service—Extension
Responsible Office: Department of Transportation | |
| | <u>Awardee</u>
Service Tire Truck Center, Inc.,* Bethlehem, Pennsylvania
(Local Affiliate: Capitol Heights, Maryland) | \$740,000 |

WTP-1617	Water Treatment Programs—Extension Responsible Office: Division of Maintenance	
	<u>Awardee</u> Bond Water Technologies, Inc., Gaithersburg, Maryland	\$ 50,000
1063.6	Speech Language Services for Students with Disabilities—Extension Responsible Office: Office of Special Education	
	<u>Awardees</u> (See note on page 6) Advanced Medical Personnel Services, Inc., Port Orange, Florida Cross Country Staffing, Inc., Boca Raton, Florida Cumberland Therapy Services, LLC, Lafayette, Colorado EBS Healthcare, Inc., West Chester, Pennsylvania Invo Healthcare Associates, LLC, Jamison, Pennsylvania National Speech Language Therapy Center,* Bethesda, Maryland Speech Rehab Services, LLC,* Boca Raton, Florida The Therapy Spot, LLC,* Pikesville, Maryland Therapia Staffing, LLC, Coral Springs, Florida Virtus et Scientia, LLC,* Lanham, Maryland Total	\$500,000
1086.4	Third Party Billing Services for Students with Disabilities—Extension Responsible Office: Office of Special Education	
	<u>Awardee</u> Dawkins Management, Inc., Easton, Maryland	\$245,000
1093.6	Propane Gas—Extension Responsible Office: Department of Facilities Management	
	<u>Awardee</u> Amerigas Propane, LP, Valley Forge, Pennsylvania, (Local Affiliate: Frederick, Maryland)	\$120,000
1140.4	Health and Welfare Consulting—Extension Responsible Office: Department of Prekindergarten-12 Curriculum	
	<u>Awardee</u> Aon Consulting, Inc., Charlotte, North Carolina	\$136,000

4063.13	<p>Art Tools and Supplies Responsible Office: Department of Materials Management</p> <p><u>Awardees</u> (See note on page 6)</p> <p>Blick Art Materials, LLC, Galesburg, Illinois Cascade School Supplies, North Adams, Massachusetts DGS Educational Products,* Del Ray, Florida Interstate Office Supply Company,* Alexandria, Virginia National Art & School Supplies, Rahway, New Jersey Pyramid Paper Company, Tampa, Florida School Specialty, Inc., Appleton, Wisconsin, (Local Affiliate: Gaithersburg, Maryland) Standard Stationery Supply Company, Wheeling, Illinois W. B. Mason Company, Inc., Brockton, Massachusetts, (Local Affiliate: Columbia, Maryland)</p> <p>Total</p>	\$593,831
4127.5	<p>Recycling Services Responsible Office: Department of Facilities Management</p> <p><u>Awardee</u> Bates Trucking Company, Inc.,* Bladensburg, Maryland</p>	\$850,000
4371.1	<p>Utility Information Management System Responsible Office: Department of Facilities Management</p> <p><u>Awardee</u> EnerNOC, Inc., Boston, Massachusetts</p>	\$190,000
4380.1	<p>Lead Higher Initiative—Extension Responsible Office: Office of Curriculum and Instructional Programs</p> <p><u>Awardee</u> Equal Opportunity Schools, Seattle, Washington</p>	\$250,000
4403.1	<p>STEM Programs Responsible Office: Department of College and Career Readiness and Districtwide Programs</p> <p><u>Awardee</u> MOCO KIDSCO, Inc., Bethesda, Maryland</p>	\$ 94,434

4414.1	Apprenticeship Programs—Extension Responsible Office: Department of College and Career Readiness and Districtwide Programs	
	<u>Awardee</u> The Children’s Guild, Inc., Baltimore, Maryland	\$480,000
4430.1	Next Generation of Web Content Management System Responsible Office: Office of Communications	
	<u>Awardee</u> Episerver, Inc., Nashua, New Hampshire	\$ 80,000
4457.1	Professional Development for Dual Language Educators—Extension Responsible Office: Office of Curriculum and Instructional Programs	
	<u>Awardee</u> Dr. Jose Medina Educational Solutions, LLC,* Silver Spring, Maryland	\$ 70,000
4474.1	Emergency Childcare Benefit Administrator—Extension Responsible Office: Office of Employee Engagement and Labor Relations	
	<u>Awardee</u> Care.com, Inc.,* Waltham, Massachusetts	\$ 85,000
4502.1	Spanish Textbook Adoption—Extension Responsible Office: Department of College and Career Readiness and Districtwide Programs	
	<u>Awardee</u> Wayside Publishing, Freeport, Maine	\$ 84,880
4801.7	Supplies and Repair of String Instruments Responsible Office: Department of Secondary Curriculum and Districtwide Programs	
	<u>Awardees</u> (See note on page 6) Guitar Center Stores, Inc., Frederick, Maryland Lashof Violins, LLC,* Gaithersburg, Maryland Washington Music Sales Center, Inc., Wheaton, Maryland Total	\$ 25,000

4915.1	Digital Courses Responsible Office: Department of Secondary Curriculum and Districtwide Programs	
	<u>Awardee</u> Edmentum, Inc., Bloomington, Minnesota	\$250,000
4917.1	WIDA Early Years Professional Development Responsible Office: Office of Elementary Curriculum and Districtwide Programs	
	<u>Awardee</u> Wisconsin Center for Education Products and Services, Inc., Madison, Wisconsin	\$ 51,000
7070.11	Printing Supplies Responsible Office: Department of Materials Management	
	<u>Awardees</u> (See note on page 6) Cabstone Ink Company, LLC, Philadelphia, Pennsylvania G.E. Richards Graphic Supplies Company, Inc., Landisville, Pennsylvania Mark Andy Print Products, Des Plaines, Illinois Walker Supply Company, Rockville, Maryland Total	\$ 70,000
7132.7	Kitchenware and Small Equipment Responsible Office: Division of Food and Nutrition Services	
	<u>Awardees</u> (See note on page 6) Clark Associates, Inc., Lancaster, Pennsylvania Pasco Brokerage, Inc.,* Plano, Texas Total	\$415,606
7240.1	Cisco Networking Academy Custom Kits—Extension Responsible Office: Department of Enriched and Innovative Programs	
	<u>Awardee</u> Pulsewind, LLC, Naperville, Illinois	\$100,000

9206.9	Flags and Accessories—Extension Responsible Office: Department of Materials Management	
	<u>Awardee</u> ConServ Flag Company, Sidney, Nebraska	\$ 34,885
9340.6	Hot Mix Asphalt Replacement at Various Locations—Extension Responsible Office: Division of Construction/Planned Life-cycle Asset Replacement (PLAR)	
	<u>Awardees</u> (See note on page 6) Espina Paving, Inc.,* Woodbridge, Virginia Finley Asphalt & Sealing, Inc., Manassas, Virginia Total	\$950,000
9446.2	Wi-Fi Monitor for Energy Management Systems Responsible Office: Division of Maintenance	
	<u>Awardee</u> Control Solution, Inc., Saint Helens, Oregon	\$ 51,180
TOTAL PROCUREMENT CONTRACTS \$25,000 OR MORE		\$8,066,816

* Denotes Minority-, Female-, or Disabled-owned Business

Note: Contract amounts will be based on individual requirements.

Formal bids and request for proposals (RFPs) were obtained and evaluated by the Procurement Unit, Department of Materials Management, in consultation with the users. The tabulations, cost comparisons, and budget account verifications are available in Procurement Unit files. Summary information about vendors that receive payments of \$25,000 or more during a fiscal year, July 1 through June 30 of the following year, is available in the Funding Accountability and Transparency [database](#) on the Montgomery County Public Schools website. The information identifying vendors by names and locations is the information submitted on the Internal Revenue Service Form W-9 with local affiliates noted as applicable.

JRS:MBM:DGT:EM:ESD:amd

Attachment

Bid Activity Report
August 25, 2020

Attachment

BID No.	BID NAME	No. of Vendors Mailed	No. MFD Vendors Mailed	Total No. of Bids Received	Total No. of MFD Bids Received	Total No. of Bids Awarded	Total No. of MFD Contracts Awarded
17-220	Storm Water Management Facility Maintenance—Extension	N/A Frederick County Government Contract					
39-0358-000	Installation of Playground Equipment—Extension	N/A Maryland National Capital Parks and Planning Commission Contract					
4400006706	New Tires, Tubes and Service—Extension	N/A Fairfax County Contract					
WTP-1617	Water Treatment Program—Extension	N/A Charles County Public Schools Contract					
CA20-1155.4	Online Digital Product District License	N/A					
1063.6	Speech Language Services for Students with Disabilities—Extension	41	23	7	10	10	4
1086.4	Third Party Billing Services for Students with Disabilities—Extension	N/A					
1093.6	Propane Gas—Extension	3	0	2	0	1	0
1140.4	Health and Welfare Consulting—Extension	16	0	3	0	1	0
4063.13	Art Tools and Supplies	20	7	9	2	9	2
4127.5	Recycling Services	16	3	2	1	1	1
4371.1	Utility Information Management System	5	0	3	0	1	0
4380.1	Lead Higher Initiative—Extension	N/A					
4403.1	STEM Programs	3	0	5	0	1	0
4414.1	Apprenticeship Programs—Extension	N/A					
4430.1	Next Generation of Web Content Management System	5	0	5	0	1	0
4457.1	Professional Development for Dual Language Educators—Extension	N/A					

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4474.1	Emergency Childcare Benefit Administrator—Extension	8	1	2	1	1	1
4502.1	Spanish Textbook Adoption—Extension	N/A					
4547.1	School Based Support and Literacy Consultant	N/A					
4801.7	Supplies and Repair of String Instruments	6	3	3	1	3	1
4915.1	Digital Courses	21	0	3	0	1	0
4917.1	WIDA Early Years Professional Development	N/A					
7070.11	Printing Supplies	8	1	4	0	4	0
7132.7	Kitchenware and Small Equipment	10	4	5	1	2	1
7240.1	Cisco Networking Academy Custom Kits—Extension	N/A					
9140.3	Miscellaneous Foods—Extension	22	2	12	0	7	0
9206.9	Flags and Accessories—Extension	23	7	2	1	1	0
9340.6	Hot Mix Asphalt Replacement at Various Locations—Extension	15	4	3	2	2	1
9446.2	Wi-Fi Monitor for Energy Management Systems	8	0	1	0	1	0
9620.5	Replace Acoustical Suspended Ceiling Systems and Related Lighting at Various Locations—Extension	26	17	5	4	1	1